

### Welcome

Welcome to the 2024/25 updated 'Spotlight' Buying Guide, designed to highlight our market leading brands.

We have seen many changes over the last few years but our 'mission' has still remained consistent and that is to provide the best possible sales service to the Electrical Wholesale sector in the North East of England.

In order to achieve this we have associated ourselves with professional Manufacturers, intent on providing top quality products. In our short existence we have helped to establish some of the most recognised brands in our industry.

We are particularly proud to have made a huge contribution in the promotion and growth of energy saving and renewable products and bringing the latest innovative products in this sector to market.

Our message to customers is reinforced by a number of proven sales growth strategies all aimed at supporting and increasing the knowledge of key personnel within the Wholesaler to help maximise sales opportunities.

We are delighted to announce the recent appointment of Emma Quinlan to the position of Internal Sales Coordinator. Emma has well over a decade of experience working specifically in the Cable Management sector liaising with distributors and contractors. This will further strengthen our customer relationships as we strive to provide the vital sales link between Manufacturer and Electrical Wholesaler in Yorkshire and the North East.

Best Wishes

Pete Massey

ete Massey



### Our Brands



Cable Management

Web: atkore.com Email: enquiries@atkore.com Tel: 0121 580 6300





Wiring
Accessories

Web: eurolite.co.uk Email: sales@eurolite.co.uk Tel: 01772 672 020





Heating and Hand Dryers

Web: atcelec.co.uk Email: sales@atcelec.co.uk Tel: 0203 564 9164



**KEWTECH** 

Test

Web: kewtechcorp.com Email: sales@kewtechcorp.com Tel: 01494 792 212



ROLECEV

EV Charging & Caravan Hook-Ups

Web: rolecserv.com
Email: enquiries@rolecserv.co.uk

Email: enquiries@rolecserv.co.u Tel: 01205 724 754





Circuit Protection & Switchgear

Web: protekuk.co.uk Email: sales@protekuk.co.uk Tel: 01543 467 575





Battery
Storage

Web: sunsynk.com Email: sales@sunsynk.com Tel: 0151 832 4300



#### www.whiteroseagencies.com

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Emma Quinlan Internal Sales T: 07468 900 700

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# 'making the right connections'





# White Rose Agencies

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Helen Massey Accounts

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The Manufacturers' Agents' Association of Great Britain & Ireland Accredited Agents from 2006. "Agent of the Year" 2010

International Union of Commercial Agents & Brokers "International Agent of the Year" 2010

Elected Fellow of the Institute of Sales and Marketing Management 2014

Founding member of NESA UK (Network of Electrical Sales Agents) 2019